

# Social Media & Video

March 14, 2018

Top Draw

#### Overview

Central role in outreach and campaigns

Younger Millennials want information fast

Emerging trends on social media

How to leverage video in marketing

Remove the ask - provide value



# Best Practices

#### **Best Practices**

Keep videos short and concise

Use video for remarketing

Optimize for mobile

Portrait vs. landscape for filming

Take advantage of Live video

Production quality matters

Adjust content for the platform

Be authentic







# The Benefit

#### The Benefit of Video on Social Media

Increase in retention

Increased engagement

Allows for emotional connection

Creates a stronger connection between the audience and brand

Educational and entertaining

Increase online presence

Exposing your brand to a younger audience



## Types of Video Content

Live Video

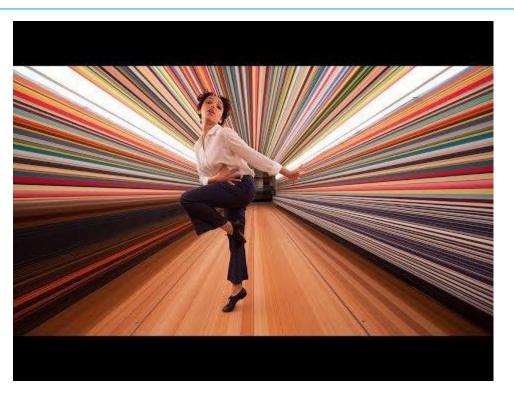
360 Video/Live 360 Video

Looping Video

**GIFs** 

Disappearing Video

**Branded Video Content** 

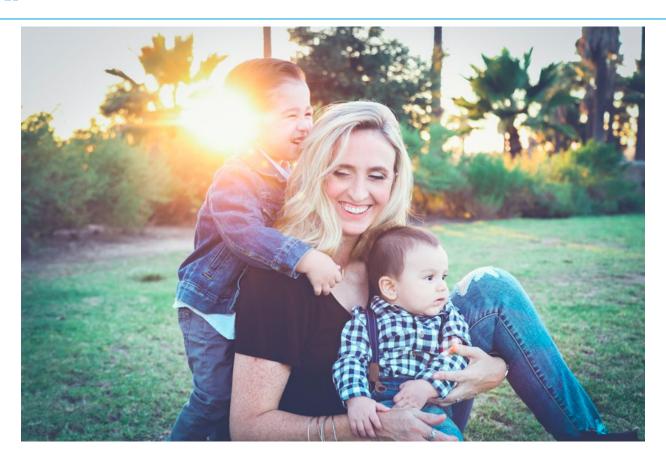


Spike Jonze - Apple Homepod



# Facebook

# Facebook



#### Facebook

Expect users to watch with no sound

Upload natively to Facebook

Create videos between 6-12 minutes in length

Attention grabbing description

No clickbait



#NAIT grad and former Ooks soccer player Kelsey Mitchell knows exactly what she wants. She's training to compete in cycling at the Olympics and we can't wait to see her get there! Read more: http://nait.li/2FfNxWC





### Facebook Live

Intimate conversations with target audience

Real-time interaction

Structured and directed

Practice makes perfect

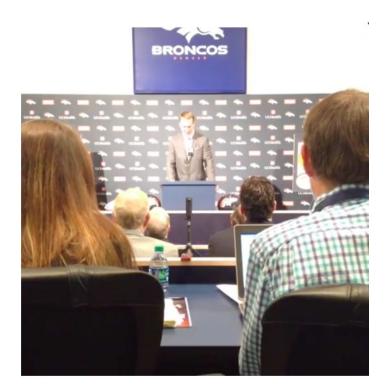
Cross promote

Test your equipment



### Facebook Live

The Denver Broncos used Facebook Live to announce Manning's retirement from the NFL in 2016.





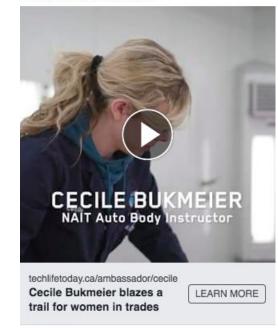
#### Facebook Video Ads

- Create for mobile
- Upload your videos directly to Facebook
- Capture attention quickly
- Design for sound off
- Use videos for remarketing





#### Read about Cecile's story













# Instagram

## **Instagram Stories**

3 to 60 seconds in length

Better visibility

Boomerang

Hyperlapse





## **Instagram Stories Live**

Interact in real time

Personal experience

Adds personality to a brand

Users expect ameture video

Notifies followers at the start of a Instagram Live





# Twitter

#### Twitter

Native Video on Twitter plays automatically in news feed

Make Tweets more memorable and shareable



#### EIA @FlyEIA · Mar 6

Whether you're flying for business or taking a much-needed holiday, Edmonton International Airport offers a variety of affordable and convenient parking options. All parking facilities are on-site, well lit, and security patrolled. Book online and save. flyeia.com/coming-and-goi...





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## Periscope

In-app extension of Twitter that allows you to broadcast live

Perfect for -

- Sneak peeks
- Tutorials
- Behind the scenes

Tweet before going live to create buzz

Watch again on Twitter and Periscope

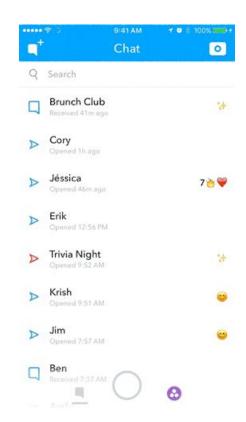


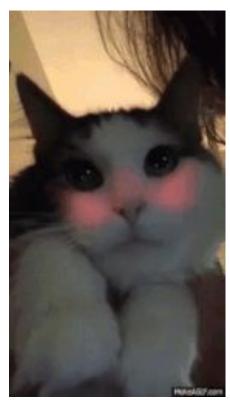


# Snapchat

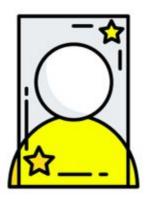
## Snapchat





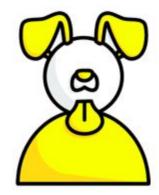


## **Customized Experience**



#### **Filters**

Frames and artwork friends can add to their Snaps.



#### Lenses

Augmented reality experiences friends can play with.



### Bitmoji

A personal mini-me to express yourself on Snapchat.



## Lens Studio



# YouTube

## YouTube - Organic Opt

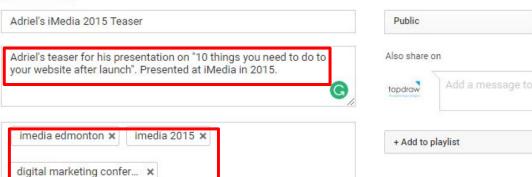
Adriel's iMedia 2015 Teaser

Basic info

Translations



Advanced settings



### YouTube - TV Replacement

Target on:

Keywords

Audiences

Demographics

**Topics** 

**Placements** 

All audiences:

Affinity

Groups of people based on their long term interest

Intent and life events

Consumers actively researching products

Remarketing

People who previously interacted with your business and similar audiences

## YouTube - TV Replacement

6 Second Bumper videos

Skippable Videos

Unskippable Videos





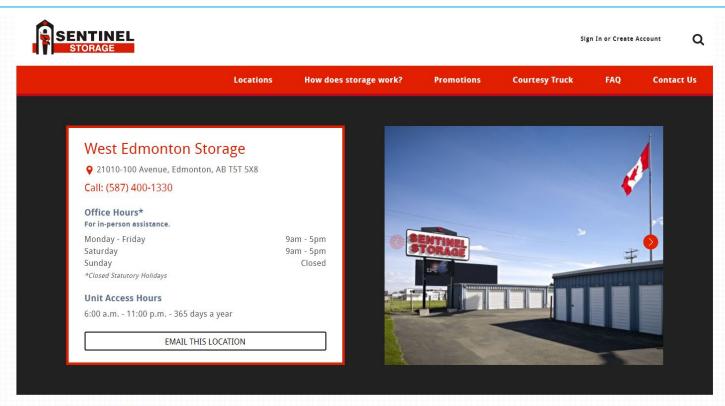
### YouTube - TV Replacement

6 Second Bumper videos - \$4 CPM

Skippable Videos - \$0.02-\$0.12 cost per view (30 seconds or more)

Unskippable Videos - Custom pricing

### YouTube - Custom Remarketing



Prices starting at:

 Small
 Medium
 Large
 Extra Large

 (21-79 sq ft)
 (80-149 sq ft)
 (150-224 sq ft)
 (225- sq ft)

Reserve our courtesy truck



### YouTube - Custom Remarketing

cute cat videos Q

#### About 39,200,000 results



#### TSO & Kelly-Marie Murphy

Ad Toronto Symphony Orchestra • 9.9K views

Curiosity, Genius, & the Search for Petula Clark. Recorded Live.



#### Cutest Cats Compilation 2017 | Best Cute Cat Videos Ever

Funny Pet Videos • 802K views • 11 months ago

Funny Pet **Videos** presents a brand new weekly compilation featuring the **cutest cat** kitten **videos**, clips, outtake, bloopers and



### 1 HOUR of Funny Cat & Cute Kittens Fail Videos - Funny Kitty Cat Video April 2015

1HourCompilations @ 8.4M views • 2 years ago

Cute Kittens & Cats? Leave a like for Funny Cat & Kitten Videos! Watch our new Cute Kitten compilation https://youtu.be/



#### Little Kittens and Cute Cats Compilation | Funny Pet Videos

Funny Pet Videos • 291K views • 8 months ago

Are you prepared for some of the **cutest cats** and kittens! Come and join us in our newest compilation made for all you **cat** lovers.



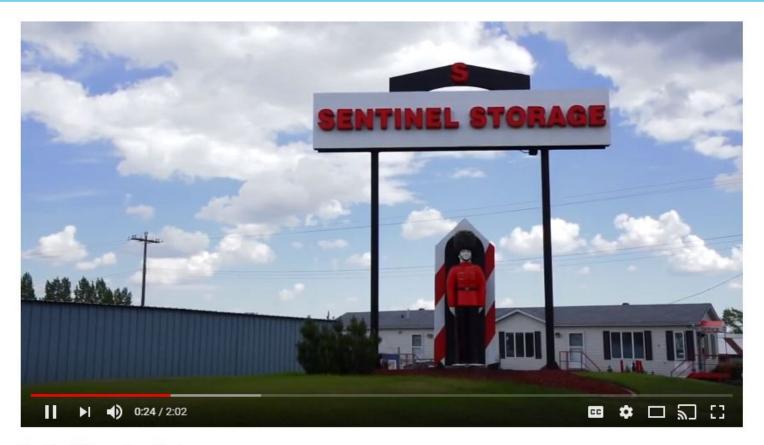
#### TOP 10 BEST CAT VIDEOS OF ALL TIME!

WatchTheDaily • 14M views • 5 years ago

We've scoured the internet and found the **cutest** and funniest **cat videos** of all time. Any we missed? Let us know! What should we



## YouTube - Custom Remarketing

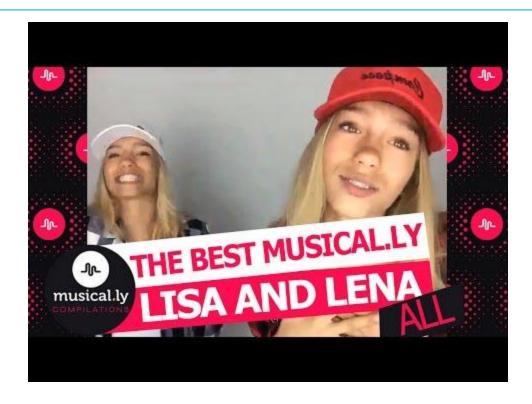




Video Platforms to Watch

# Musical.ly

## **Musical.ly**



## **Musical.ly**

Influencer Marketing

Create content that adds value to the platform

Ties into your business or product



# LinkedIn

#### LinkedIn Video



Gary Vaynerchuk in

Chairman of VaynerX, CEO of VaynerMedia, 5-Time NYT Bestselling Author 8h

What 3 questions do you most commonly ask your clients when meeting them for the first time? Epic throwback to **The #AskGaryVee Show** for my friends on **LinkedIn** 😉



The Most Important Questions to Ask New Clients youtube.com

247 Likes · 16 Comments



Coca-Cola Bottling Co. Consolidated

We're honored to produce and deliver 300 of the world's best brands and flavors to our local communities. Thank you for allowing us to serve you!



Your Local Bottler | :90s vimeo.com

63 Likes



# Vero

### Vero - True Social

"Vero is a social network for anyone who loves anything enough to share it - and wants control over who they share it with. Just like we do in real life."

Vero Manifesto



# Thank You